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Level 24 100 Mount Street North Sydney NSW 2060

4th March 2024

## **DELETED PRODUCTS (JANUARY) - SYSTEM UPDATE REQUIRED**

Dear XXX,

The key to the success of future innovation and growth is the continued active management of our product portfolio. We are committed to creating a focused product portfolio that is commercially successful, makes it easier and simpler for you to manage, and enables us to accommodate new growth driving opportunities faster.

Following a considered review, the attached provides a list of products that have been deleted in the Australian market. Their status to Obsolete in our systems is imminent. We have zero stock of these products;

## Please remove these deleted obsolete products from your ordering systems and websites immediately.

Where there is a direct alternative available for a deleted product, we have provided that sku code and description. While there is not a direct alternative for every deleted product, we are confident that across the portfolio you will find a replacement that meets your needs. Please also be informed of deleted products with a status of Run Out, which means limited to no stock available.

We appreciate your action and thank you for your ongoing support. If you have any enquiries, or need assistance with identifying replacement products, please reach out to your GWA representative as the first point of contact or Customer Service on 13 14 16.

Kind regards,

Craig Norwell

General Manager, Sales

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